



WEST AFRICA GOVERNMENT SECURITIES CONFERENCE

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Summary

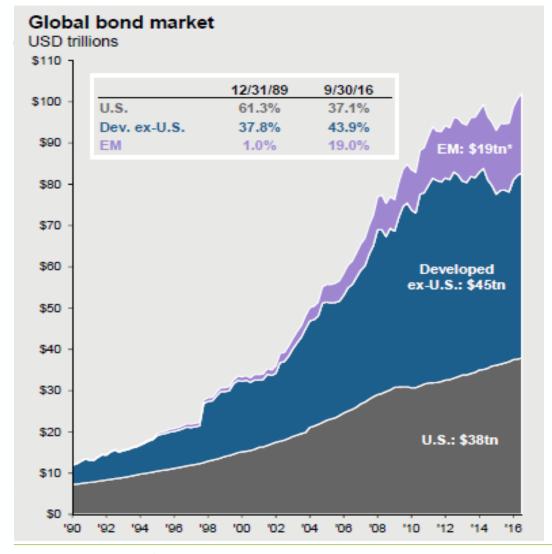
- 1 RECENT TRENDS
 - Global, Africa and WAMU bond markets...
- ROLE OF LOCAL CURRENCY BOND MARKETS..

 Benefits, breaking the vicious circle
- ISSUES AND REQUIREMENTS FOR LIQUID MARKETS ... Some issues with LCBMs, further issues in WAMU
- CONCLUSIONS...

 Towards an adaptive approach to LCBM development



Recent Trends – Global Bond Market

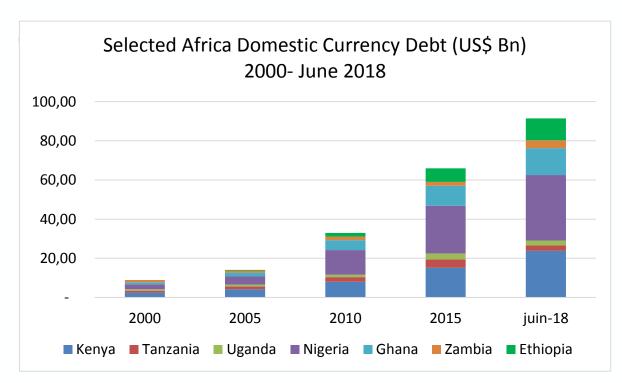


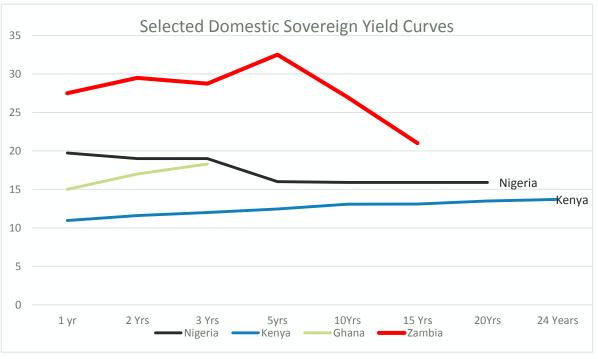
- Global bond markets are estimated at US\$102.8 trillion (2018).
- Significant accumulation of debt since global financial crisis.
- Share of Emerging markets rose to 15% in 2018 from only 5% in 2009.
- LCBMs in EM debt securities' issuances share rose to 87.6% in 2017.
- The increase in local currency market borrowing (relative to total debt) led to a lowering of the foreign currency risk in EMs.

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Recent Trends – Africa Government Bond Market





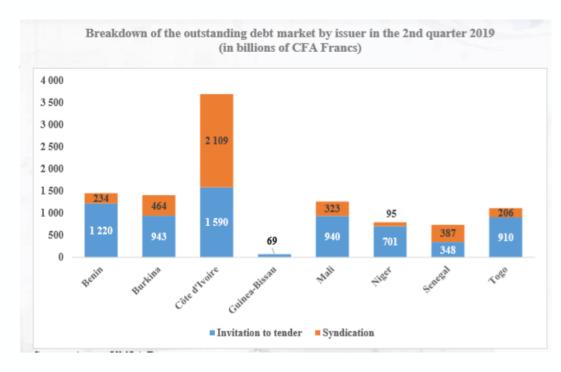
Local currency debt (ex-South Africa) rose more than nine fold between 2000 and June 2018

Yield curves have lengthened

But real interest rates are very high crowding out private sector

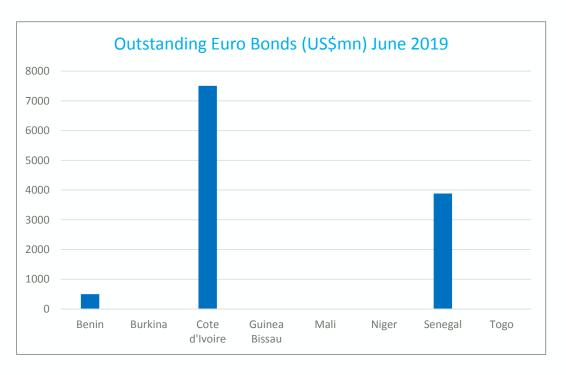


Recent Trends – WAMU Bond Market





 Issuances segmented into two markets (tender and syndication)



- Outstanding Euro bonds higher than domestic securities for two issuers
- Average maturity profile is higher for the Euro bonds (issuances of up to 30 years) compared to LCBM – up to 7 years.



Benefits of LCY Government Bond Markets

Public Sector

- Permit governments to undertake large projects e.g. infrastructure
- Allow smooth implementation of different fiscal (expansion and contraction) cycles
- Supports monetary policy implementation

Financial Sector

- Creates benchmark for pricing non-government securities (bonds and equity)
- Provide supporting infrastructure (e.g. CSD) for non-government instruments
- Provide safer, more liquid savings vehicles for institutions

Risk Management

- Reduce foreign currency risk in the debt portfolio (addresses 'original sin')
- Reduces refinancing risks
- Enhances efficiency of resource allocation in the financial system



LCBMs Development - Breaking the Vicious Circle

- AU Agenda 2063 focuses on domestic resource mobilization.
- Diminishing traditional financing sources e.g
 ODA flows.
- Graduation from IDA means greater reliance on commercial financing.
- Unpredictable Eurobond markets.
- Benefits of borrowing in your own currency.





LCBMs Development - Requirements for Liquid Market

Stable Macroeconomic Environment

Orderly Market

- Primary
- Secondary
- Transparency
- Low transaction costs & taxes

Large amount outstanding

- Benchmark bonds
- Standard Features

Diversified investor base

- Domestic Institutional
 - Foreign

Robust Money

Markets

Repo markets (vertical and horizontal)

Efficient price discovery, trading and settlement platforms



Some Issues with LCBMs

Secondary market liquidity Credibility of the Appropriate technical and Appropriate market government as an issuer of institutional regulatory infrastructure securities and as a rational infrastructure policymaker □ Improves price discovery & transparency □DMO leads market-based approach to Improves investor confidence and ■ Reduces settlement risks debt management enhances demand for government securities ■Sound banking system Well-functioning money Diversified investor base ■ Affects essential inter-bank & repo markets ■Domination by banks markets □Limited institutional investors Ability to recycle liquidity

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Further Issues with LCBMs - WAMU

Fragmentation

Fragmented Markets –Auction & syndications

Fragmented issues – non-standard features

Different tax rates

Price discovery is difficult

Limited trading platforms e.g Bloomberg & Reuters/Refinitiv

Capacity Gaps

Limited fixed income markets knowledge

Limited trading culture – 'hold to maturity'

mindset

Potential for regional market

But decision-making process can be slow Division of responsibilities between National DMOs and AUT can be unclear



Towards an Adaptive Approach to LCBM

• Well-functioning primary market and liquid Stage III: maturing stage of Stage of secondary market (in normal times) government debt market Market • Focus on development of sophisticated instruments development Development and market internationally competitive • Basic elements of primary market and secondary market established Stage II: Deepening stage of government debt market development Focus on improving liquidity in the secondary market Limited liquidity in secondary market Stage I: Initial stage of government debt Focus on primary market market development Creating the basis for secondary market development Market Efficiency